



ICONIC *animal* INSPIRED GIFTS



SALES EXECUTIVE ROLE

Selling to both online and wholesale customers in over 150 retailers in the UK as well as stores in the US, Canada and Australia Cherith Harrison Ltd is a unique and exciting design-led British company producing iconic, characterful animal inspired gifts to suit the personalities of each person, and satisfy the animal lover in all of us.

At Cherith Harrison Ltd we dream big; from increasing the number of outlets we supply to, developing new ranges and seeking out collaborative opportunities. Working at our Edinburgh office, we need the assistance of an inspiring, highly organised and sales driven individual to help us on our exciting adventure...

We are looking for a bright, hardworking candidate with a strong desire to learn about the workings of a small business to join us in a part time role (16hrs a week) as a Sales Executive. Using your friendly charm and professional manner you will be maintaining relationships with existing customers along with generating new business opportunities. Motivated and enthusiastic you will be comfortable speaking on the phone, efficient with follow ups and processing wholesale orders to our warehouse for their dispatch.

As time progresses we would be looking to expand this role (and hours) further giving you opportunity to gain experience in:

- dealing with our manufacturers, keeping on top of stock levels at the warehouse and generating purchase orders
- writing and maintaining content for the company website, other online outlets and social media
- generating PR via a monthly newsletter, direct marketing, social media and email campaigns

YOU MUST HAVE

- previous experience in sales, providing excellent customer service and managing order processes
- a passion for goal setting and achieving monthly sales targets
- strong interpersonal skills to develop effective relationships with customers and be a supportive, proactive team member
- the ability to communicate in writing and verbally with a wide range of people
- a confident, positive and outgoing personality with a drive to succeed
- a strong work ethic and be keen to work as part of a team

YOU WILL GET

- a part time (16hrs per week) contract starting on 8th January 2018. Salary will be dependent on experience
- great experience in working in a small, well established and growing business
- the opportunity to attend trade and consumer shows
- to have fun! Being part a rapidly growing business is hard work but extremely rewarding

If interested in this fantastic opportunity please send a CV and cover letter to Cherith at hello@cherithharrison.co.uk



CHERITHHARRISON.COM